| Personal Effectiveness                   |                                                           |
|------------------------------------------|-----------------------------------------------------------|
| Session Code                             | PE01                                                      |
| Session Title                            | Personal Brand & Impact                                   |
| Topics Covered                           | Create a personal brand using emotional intelligence (EQ) |
| Delivery                                 | Half Day (4 Hours) - tutor led f2f or online<br>sessions  |
| Minimum - Maximum Number of<br>Delegates | 1-10                                                      |
| Who will benefit?                        | Employees at all levels                                   |

| Content                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Benefits                                                                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul> <li>What is a personal brand?</li> <li>Developing self-awareness: is what you say, do, value and measure giving the same brand message?</li> <li>Your communication style and its impact</li> <li>Applying the power of emotions as a source of human energy, information and influence</li> <li>Transactional analysis and building resilience with visibility and impact</li> <li>Awareness of emotional intelligence (EQ) in a personal brand</li> </ul> | <ul> <li>Build awareness of your personal the impact on your behaviour and on the effectiveness of your communication with stakeholders</li> <li>Adapt your communication style to communicate effectively with different people</li> <li>Improve the strength of your relationships and apply different brand and communication strategies to enhance these</li> </ul> |